

## Overview :

Real Estate Suite, provides business solutions to builders, developers, brokers and real estate development companies, allowing them to leverage their business with Information Technology. Simple and easy deployable Web based software provides all the features to securely manage data and functionality to access the right information at the right time. Sapphire's solutions help in reducing capital and operational costs with higher performance utilization. Manage your IT infrastructure smartly and grow leveraging our solutions and improve your total cost of ownership.

Manage, Publish, Retrieve and Present. Information at the touch of fingertip !!!

## Solutions For :

- ➔ Builders
- ➔ Developers
- ➔ Brokers
- ➔ Real Estate Development

## Features :

- ➔ Generating new Business through SMS or Email communications
- ➔ Managing Projects in Software- including Commercials, Residential, Plots, Farms, Shops etc.
- ➔ Managing Status of Construction stages
- ➔ Establishing good relationships through Property Maintenance Links after property sales
- ➔ Help Investors smartly by recognizing property available for sale, rent, etc.
- ➔ Managing day to day activities for Accounts, Sales, Back-office team with efficient Task Management
- ➔ Schedule Periodic Internal Meetings, Reminders and activities to maintain synergy in organization
- ➔ Calendars, Dashboards, Event Reminders
- ➔ Manage on going Projects units including apartments, shops, offices, farms, villas, bungalows
- ➔ Manage Buildings, Floors, Units, Size, Specifications, Amenities ( link that with your existing Website )
- ➔ Link your Property with client
- ➔ Setup Payment Installments - Weekly, Monthly, Quarterly, Yearly for automatic reminders
- ➔ Integrate with Tally for Accounting
- ➔ Ready to integrate Connectors and Bridge for SAP, ERP
- ➔ Keep Track of Amount Receivables & Payment Records
- ➔ Maintaining Healthy Relationships with clients
- ➔ Link with Facebook, LinkedIn and generate business through social portals
- ➔ Seamless Integration of Property & Client
- ➔ Stay in touch with your contacts on occasions by enabling Automatic Greetings feature
- ➔ Get detail analysis & statistics of conversion of business generated through Radio Marketing, Trade Shows, Paper Advertisement, etc.
- ➔ Google Map Integrations to tag & locate your property on Web
- ➔ Store scanned copies of Sales Deeds, Agreements, Nakshas, Maps, 7/12 Utara and manage them with Built in Document Management System

## Benefits :

### Business Benefits

### Implementation Benefits

### Investment Benefits

Increase in Sales revenues	Rapid Deployments	Huge savings
Increase in Lead Conversion rates	Go Live in less than a week	Pay as you Use
Generates Intangible Repository	User Friendly	Zero Maintenance under SaaS
Improve Customer Satisfaction	Less Customizations	Complete Service Model
Improve Customer Retention	SMS/Email Notifications	Options Service Model
Visibility between team	Scale your implementations	No Setup Fees