Travel Suite

Overview :

Travel Suite provides business solutions to Travel Agents, Booking agents, Passports-VISA service Providers, Time Share based Holiday Package offering companies, allowing them to leverage their business with Information Technology. Simple and easy deployable Web based software provides all the features to securely manage data and functionality to access the right information at the right time. Sapphire's solutions help in reducing capital and operational costs with higher performance utilization.

Manage your IT infrastructure smartly and grow leveraging our solutions and improve your total cost of ownership.

Solutions For :

➡ Travel Agents

➡ Booking agents

➡ Passports-VISA Services

➡ Holiday Package

Features :

➡ Maintaining healthy relationships with clients
➡ Passport Expiry Date Reminder to existing clients
➡ Generating business for seasons
➡ Generating new Business through SMS or Email communications
➡ Day to day capturing and generating leads and offer your customer best possible travel destinations
➡ Managing day to day staff activities with efficient Task Management
➡ Schedule Periodic Internal Meetings, Reminders and activities to maintain Synergy in organization
➡ Calendars, Dashboards, Event Reminders
➡ Get more out of your established customers
➡ Identify & Concentrate on Best & Loyal Customers for recurring business
➡ Regular Followup reminders to generate potential customers to loyal customers
➡ Integrate with Tally for Accounting
➡ Maintain Corporate Customers track information
➡ Intimate your internal sales team with POP up message for any promotional offers & discounts
➡ Measure your sales team performance and accordingly appraisals
➡ Navigate your business as per customer needs for domestic, overseas travel destinations
➡ Manage your Visa, Passport, Cab Bookings and other services smartly
➡ Link with Facebook, Linkedin and generate business through social portals
➡ Seamless Integration of Traveling requirements, Passports, Visas with Client
➡ Notifications over Email or SMS for every activity occurring (like new business generated, Payment Received, etc.)
➡ Stay in touch with your contacts on occasions by enabling Automatic Greetings feature
➡ Get detail analysis & statistics of conversion of business generated through Trade Shows, Paper Advertisement etc.
➡ Store scanned copies of Passports, Itinerary & other Traveling Documents and manage them with Built in Document Management System

Benefits :

Business Benefits	Implementation Benefits	Investment Benefits
Increase in Sales revenues	Rapid Deployments	Huge savings
Increase in Lead Conversion rates	Go Live in less than a week	Pay as you Use
Generates Intangible Repository	User Friendly	Zero Maintenance under SaaS
Improve Customer Satisfaction	Less Customizations	Complete Service Model
Improve Customer Retention	SMS/Email Notifications	Options Service Model
Visibility between team	Scale your implementations	No Setup Fees